

ADNOC Distribution participates primarily in the retail transportation fuels, wholesale fuels, and forecourt (at or adjacent to service stations) convenience store markets in the UAE.



Retail Business		Commercial Business	
Retail	Allied Services	Corporate	Aviation



**Fuel**  
ADNOC Distribution is the UAE's leading operator of retail fuel service stations, with an approximate 67 percent market share.

The Company is also active in the UAE retail LPG, CNG and automotive lubricant segments.

**Non-Fuel**  
The Company's non-fuel activities comprise convenience stores located at our service stations, as well as ancillary services such as car washes and lube changes.



**Rental properties**  
We lease more than 600 rental properties at our service stations to tenants including restaurant operators and companies offering banking services and automobile insurance.

**Vehicle inspection**  
Our 21 Vehicle Inspection Centers are the only authorized providers of government-mandated annual vehicle inspections on behalf of the Abu Dhabi police.



**Fuel**  
The UAE wholesale fuels market consists primarily of sales of diesel and gasoline to commercial, industrial and government customers.

**Lubricants**  
Lubricants (engine oils and greases) are used by commercial, industrial, marine and government customers for motor vehicles as well as for other engines, machinery and equipment.



Our civil aviation customers benefit from highly-advanced facilities for refueling, defueling and other related services at seven airports in the UAE.

All contracts for the sale and supply of jet fuel were transferred to ADNOC last year. We continue to provide sales and marketing, fuel distribution services and aircraft refueling operations to civil aviation customers under this arrangement.

**Our position in the retail fuel market of Abu Dhabi and the Northern Emirates is particularly strong. We also operate in the UAE and international lubricants market, the UAE Liquefied Petroleum Gas (LPG) market, and the market for Compressed Natural Gas (CNG) for Natural Gas Vehicles (NGV) in the UAE.**

The United Arab Emirates is the second-largest economy in the Gulf Cooperation Council (GCC) after Saudi Arabia, based on nominal Gross Domestic Product (GDP).

By diversifying its economy away from dependence on the oil and gas sectors, the UAE is generally viewed as being less vulnerable to energy price fluctuations than some of its GCC neighbors due to the growth of non-oil sectors in the country, particularly trading, finance, real estate and tourism.

The UAE is viewed as one of the best foreign investment destinations in the GCC due to its high rate of economic growth, rising levels of disposable income, moderate rates of inflation, and a rapidly growing population (approximately 10 million in 2017).

Abu Dhabi, the capital of the UAE, is a key center of the UAE's political, industrial and cultural activity, and has played an important role in the development of the UAE and its growing economy. Abu Dhabi contains about 95 percent of the UAE's oil reserves and 92 percent of the UAE's gas reserves.

