

ADNOC Distribution Launches First ADNOC Branded Service Stations in Egypt as it Delivers on International Growth Strategy

- *Three ADNOC branded service stations opened as part of the Company's joint venture in Egypt, which operates over 240 fuel retail sites across the country. The Company plans to launch another six stations in 2023.*
- *ADNOC Oasis convenience stores concept will be introduced in Egypt, promising a wide range of food and beverages tailored to Egyptian customers, and a digitally enhanced shopping experience.*
- *Aligns with company's vision to become a leading regional provider of mobility solutions, reaffirming commitment to its Smart Growth Strategy, with 800+ sites across UAE, Egypt and KSA*

Abu Dhabi, UAE – September 23, 2023: ADNOC Distribution (ADX: ADNOCDIST), the UAE's largest fuel and convenience retailer, today announced the inauguration of three ADNOC service stations in Egypt, strategically located in key areas across Greater Cairo to offer a full range of vehicle services to the local communities.

The Company plans to open a further six ADNOC service stations nationwide by the end of 2023, following the acquisition of a 50% stake in TotalEnergies Marketing Egypt LLC (TEME) earlier this year.

The opening ceremony was held at the ADNOC service station in Degla Maadi, with dignitaries in attendance, including Eng. Tarek El Molla, Egypt's Minister of Petroleum and Mineral Resources, H.E. Mariam Alkaabi, Ambassador of the United Arab Emirates to Egypt, Mr. Khaled Abdel Aal, Cairo Governor, and Mr. Alaa El Batal, President of the Egyptian General Petroleum Corporation.

Eng. Bader Saeed Al Lamki, CEO of ADNOC Distribution, said: "Today marks an important milestone in our international expansion journey as we launch ADNOC service stations in Egypt, positioning us as a leading regional provider of mobility solutions. As a future-focused business, we continue to take bold steps to address the needs of our customers and look forward to bringing more of our innovative and digitally-backed services to the Egyptian market and to exploring further opportunities to grow our portfolio."



As part of this initial roll-out, the Company also launched its signature ADNOC Oasis convenience stores, offering a wide range of food and beverages tailored to Egyptian customers, including the brand's own specialty grade, 100% Arabica coffee. With a track record in customer service excellence, ADNOC Oasis promises to deliver an enhanced shopping experience, with professionally trained baristas in line with the International Specialty Coffee Association standards.

Thomas Strauss, Managing Director of TotalEnergies Marketing Egypt LLC, said: "We are delighted to announce this momentous collaboration with ADNOC Distribution. This partnership signifies our shared vision to offer unparalleled products and services to our esteemed customers in Egypt. With great conviction, we believe that this alliance will enhance our offerings and reinforce our unwavering commitment to delivering excellence."

The joint venture includes a diversified downstream portfolio of 240 fuel retail stations, 100+ convenience stores, 250+ lube changing stations, car washes, lubricants, wholesale, and aviation fuel operations.

Already the joint venture has succeeded in expanding its corporate portfolio in the aviation fuels business, by securing the right to supply aviation fuel to Etihad Airways for flights fueled in Cairo. Additionally, the partnership is currently developing the necessary infrastructure and logistical framework to launch ADNOC Voyager, the brand's signature range of premium and OEM approved automotive vehicle lubricants. ADNOC Voyager products will be available for Egyptian consumers to purchase at ADNOC service stations, as well as within the wider local lubricants market.

The newly opened ADNOC service stations in Egypt are fully equipped to operate 24/7, and are located in Degla Maadi, Obour City, and on the Suez Ring Road. The stations offer a full range of vehicle services including car wash, lubricant and tire change, while maintenance services are available at Maadi Degla and Obour City service stations. All three sites feature an ADNOC Oasis convenience store, offering customers a wide range of products, including fresh foods and bakery options, in addition to barista made-to-order specialty coffee beverages.

ADNOC Distribution's Egypt expansion is the latest achievement in the Company's international growth journey. It opened its first service station outside the UAE in 2018 by expanding into Saudi Arabia. Additionally, ADNOC Voyager lubricants portfolio expanded to 32 export markets worldwide (as of 30 June 2023).

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About ADNOC Distribution

ADNOC Distribution is a leading mobility retailer in UAE. The Company has been providing energy for customers' journeys since 1973. Since this time, the Company has continuously been at the forefront of providing the best in customer service. Today, ADNOC Distribution enables, enhances, and energizes every customer journey thanks to digitally enabled, innovative customer experiences and high-quality non-fuel retail products. The Company operates service stations in all seven emirates in its home country, plus Saudi Arabia, and sells lubricants in 32 countries across the world via distributors. Now in its 50th year, ADNOC Distribution has over 570 service stations, 511 in the UAE and 64 in KSA. As a non-fuel retail leader in the UAE, it operates 351 ADNOC Oasis convenience stores, 33 vehicle inspection centers, and other leading services spanning car wash, lube change, and EV charging. The Company is also the leading marketer and distributor of fuels to commercial, industrial, and government customers throughout the UAE. All figures as of 30 June 2023. Additionally, in February 2023 ADNOC Distribution completed its acquisition from TotalEnergies Marketing Afrique SAS of a 50% stake in TotalEnergies Marketing Egypt LLC, marking the Company's official entry into the Egyptian market. ADNOC Distribution aims to be the global mobility retailer of choice, enabler of sustainable mobility, and provider of exceptional customer experiences. To find out more, visit www.adnocdistribution.ae